**DEPARTAMENTUL DE AFACERI INTERNAŢIONALE**

**TEMATICĂ**

**pentru examenul de licenţă**

**sesiunea: Iulie/Septembrie 2025**

Programul de studiu:

AFACERI INTERNAȚIONALE

ÎN LIMBA ENGLEZĂ

**Disciplina 1: EUROPEAN ECONOMICS** **(DF)**

1. The present EU.
2. Definitions and theories of European economic integration.
3. The progress of European economic integration (the Treaty of Paris, the Treaty of Rome, the Single European Act, the Maastricht Treaty, the Amsterdam Treaty, the Nice Treaty, the Treaty Establishing a Constitution for Europe, the Treaty of Lisbon).
4. The EU institutions.
5. The EU budget. Funds allocated to Romania.

*BIBLIOGRAFIE OBLIGATORIE*

1. BALDWIN Richard, WYPLOSZ Charles, *The Economics of European Integration*, 6th ed., McGraw Hill Higher Education, ISBN 1526847213, 2019.
2. Richard Baldwin, Charles Wyplosz, The Economics of European Integration, 5th ed., McGraw Hill Higher Education, ISBN 0077169654, 2015.

*BIBLIOGRAFIE SUPLIMENTARA*

1. Richard Baldwin, Charles Wyplosz, Economics of European Integration, 4th ed., McGraw Hill Higher Education, ISBN 9780077131722, 2012.
2. Nugent, Neil, *The Government and Politics of the European Union*, 7th Edition, Palgrave Macmillan, 2010
3. Eichengreen, Barry, The European Economy since 1945: Coordinated Capitalism and Beyond, Princeton University Press, Paperback edition, July 2008
4. El-Agraa, Ali, *The European Union: Economics and Policies*. Eighth edition, Cambridge University Press, 2007
5. Jovanovic, Miroslav, *International Economic Integration*, Cheltenham: Edward Elgar, 2006.

**Disciplina 2: INTERNATIONAL TRADE AND TRADE POLICIES (DS)**

1. Concepts and fundamentals of international trade and trade policy.
2. Trade policy: functions, objectives and types of trade policy.
3. Contemporary tools and measures of trade policy.
4. Main theories and models regarding international trade.
5. Regional trade agreements and preferential customs systems: SGP; SGPC; P16.
6. The EU Common Commercial Policy.
7. The dimensions of the EU foreign trade. Impact on Romania's foreign trade and foreign trade relations.

*BIBLIOGRAFIE OBLIGATORIE*

1. Krugman, Paul R. (2018). *International Trade: Theory and Policy*, Global Edition, Pearson, ISBN: 1292216352.

*BIBLIOGRAFIE SUPLIMENTARĂ:*

1. Paul R. Krugman, Maurice Obstfeld, Marc Melitz, *International Economics: Theory and Policy*, 9/E, ISBN-10: 013801891X, ISBN-13: 9780138018917, Pearson Prentice Hall, 2012.
2. Bobek, Vito, International Trade from Economic and Policy Perspective, InTeOp, ISBN 9535107088, 2012.
3. Feenstra, Robert C.; Taylor, Alan M., *International Trade* [With Study Guide], Edition 0002, WORTH PUBL INC, 2010, ISBN-10: 1-4292-4104-7, ISBN-13: 978-1-4292-4104-5

**Disciplina 3: INTERNATIONAL BUSINESS MANAGEMENT (DS)**

1. The global range of management.
2. Analysis of the competitiveness of the company and the international environment.
3. Methods of penetrating foreign markets.
4. Negotiating international business.
5. Expansion and export strategies.
6. Organization of export.
7. Development strategies for the global market.

*BIBLIOGRAFIE OBLIGATORIE:*

1. Charles W. L. Hill, "International Business: Competing in the Global Marketplace" (14-a ediție), New York, McGraw Hill, 2021.
2. Helen Deresky, "International Management: Managing Across Borders and Cultures, Text and Cases" (9-a ediție), Essex, Pearson Education Ltd., 2016.

*BIBLIOGRAFIE SUPLIMENTARĂ:*

1. S. Tamer Cavusgil, Gary Knight, John Riesenberger, "International Business: The New Realities" (4-a ediție), Essex, Pearson Education Ltd., 2021

**Disciplina 4: INTERNATIONAL ORGANIZATIONS AND INSTITUTIONS (DS)**

1. The basic principles of the activities of the international organizations and institutions.
2. Institutional framework of international trade relations - regional and global organizations.
3. Policies and special mechanisms of the International Monetary Fund.
4. World Bank loans.
5. Financial institutions at regional level.
6. Investment funds and development funds.
7. United Nations System.

*BIBLIOGRAFIE OBLIGATORIE:*

1. Barkin J. Samuel - *International Organization: Theories and Institutions*, Palgrave Macmillan, New York, 2006.
2. Ian Hurd - *International Organizations: Politics, Law, Practice*, Cambridge University Press, 2010.

*BIBLIOGRAFIE SUPLIMENTARĂ:*

1. Hurd, Ian – International Organizations. Politics, Law and Practice, Cambridge University Press, 2020
2. Park, Susan – International Organisations and Global Problems, Cambridge University Press, 2018.
3. Shujiro Urata, Ha Thi Thanh Doan – Globalisation and its Economic Consequences, Routledge, London, 2020.

Oradea, Ianuarie 2025

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