PLAN DE ÎNVĂŢĂMÂNT

valabil începând cu anul universitar 2024-2025

UNIVERSITATEA DIN ORADEA

FACULTATEA DE ŞTIINŢE ECONOMICE

Programul de studii universitare de masterat: MANAGEMENT APROFUNDAT / ADVANCED

MANAGEMENT (ÎN LIMBA ENGLEZĂ)
Domeniul fundamental: ŞTIINȚE SOCIALE
Domeniul de masterat: MANAGEMENT

Domeniul secundar de masterat: MANAGEMENT

Tipul masteratului: Professional

Durata studiilor / nr. de credite: 4 semestre/120 credite Forma de învățământ: Învățământ cu frecvență (IF)

APROBAT PROMISE AS 43/30.03.2023

DECAMAT

DECAM

1. MISIUNEA PROGRAMULUI DE STUDIU / SPECIALIZĂRII MANAGEMENT APROFUNDAT / ADVANCED MANAGEMENT (ÎN LIMBA ENGLEZĂ)

The mission of ADVANCED MANAGEMENT master program is to form, using educational and scientific research activities appropriate for the contemporary complex business environment, specialists in management, who will be able to contribute to the efficient us eof resources in order to obtain successful results for the organizations in which they will work either as specialists or as managers.

2. OBJECTIVELE PROGRAMULUI DE STUDIU / SPECIALIZĂRIJ MANAGEMENT APROFUNDAT / ADVANCED MANAGEMENT (ÎN LIMBA ENGLEZĂ)

The objectives of the **ADVANCED MANAGEMENT master program** are to provide the students, in an elevated, attractive and professional manner, information, knowledge, experiences and opportunities that will ensure the acquisition of some special competencies associated with this study field, in order to undertake specific activities, as well as advanced and synthesis knowledge from the *Management* field, according to the National Qualifications Framework from Higher Education (NQFHE/CNCSIS). We primarily alm at training specialists in management, who will be able to work in: business, non-profit organizations, public institutions and other organized social structures. Also, the graduates can become researchers in the field of *Management* or high school and university economics teachers.

The general objectives of the ADVANCED MANAGEMENT master program consist of:

- amplifying the students capacity of understanding and assimilation of the concepts taught during courses, which are debated by seminar discussions, verified through practical work and individual or group research;
- increasing the students ability to use modern methods and research techniques in the field of organizational management;
- creating anewmentality related to the importanceand performance ofscientific research;
- encouraging the open exchange of ideas and experiences in teaching and scientific research;
- career promotion opportunities, after graduation to decision making positions;
- developing skills needed to ensure efficient allocation and using of resources.

The specific objectives of the ADVANCED MANAGEMENT master program consist of:

- acquiring of theoretical concepts and modern techniques regarding management theory and practice that are necessary for solving the practical issues related to the managerial function;
- providing information in accordance with the requirements of working in the field of human resources management and organizational management;
- ensuring an interdisciplinary interface, focusing on professional development and creating a culture of quality;
- theoretical and practical training of students, at the level of the European and international market requirements in accordance with the exigencies and requirements of the employers;
- the use of scientific tools and specialized, updated information, which are necessary for the multidimensional and strategic approach of the organizations;
- acquiring a specific language in the field of management, developing the ethical and

3. COMPETENȚE CARE SE VOR DOBÂNDI DE ABSOLVENȚI LA FINALIZAREA STUDIILOR

3.1. PROFESSIONAL COMPETENCIES:

- 1. The thorough analysis, synthesis and use of economic information in decision making process. Applying the principles of leadership in the organizations.
- 2. Identification and application of management functions in order to achieve the organization s objectives. Developing operational summaries, complex reports and studies required for managing organization using ICT.

3. Designing and implementation of strategies and policies in: human resources management, supply chain management, services management, marketing

management etc. Applying the basic knowledge necessary for functional and technical tasks in order to solve specific problems.

4. Designing and implementation of complex projects by the utilization of concepts and methods that are specific to systemic analyses, synthesis and

interpretation of economic and social processes.

5. Assessment and diagnosis of internal and external environment of the organization, effective networking with different types of institutions and organizations

from the socio-economic environment.

3.2. TRANSVERSAL COMPETENCIES:

- 1. Coordination of professional teams, the assumption, allocation and pursuit of specific responsibilities in the economic field
- 2. Self-assessment of the need for further training, learning s diagnosis and self-control
- 3. Substantiating and assumption of economic strategies, in terms of responsibility and autonomy

Bank Manager- 241225; HR (human resources) Consultant - 242317; Management Consultant 263107.

4. FINALITĂȚI

Graduation Title: Master Degree in Economic Sciences

Qualification Title: ADVANCED MANAGEMENT

Qualification Code: RO/07/0413/142

Possible occupations for the graduate with Masters Degree, according to Classification of Occupations in Romania ISCO 08 (COR):

242106 Innovation manager, 242108 Processes improvement manager

Other possible occupations:Company Administrator- 242111; Specialist in organizational development - 242322; Quality Management Systems Manager 242114; Operations/Product Manager- 241226; Product Manager- 243104; Project Manager - 242101; Human Resources Specialist - 242314; Counselor public administration - 242201; Human Resources Manager - 121207; Manager - 112029; Manager in the social economy- 112032; Company Manager - 112004; Company Deputy Manager - 112005; Scientific Manager R D (Research and Development)- 112007; Company General Manager- 112011; Company Deputy General Manager- 112012; Program Manager - 112013; Commercial Manager - 112017; Sales Manager - 112018; Manager / Deputy Manager, Chief Inspector-112019; Economic Manager-112020; Store Manager -112021; Small Business Manager/Owner (endorser) manufacturing- 132110; Acquisitions Manager-132448; Supply Manager- 132450; Relationship with suppliers Manager - 132451; Education Unit Manager - 134502; Hotel Manager -141105; Pension Manager - 141106; Restaurant Manager -141111; Fast-food Manager - 141120; Food Department Manager - 141202; Catering Department Manager - 141203; Aria Manager - 142008; Small Business Manager/Owner (endorser) in trade-142011; Cultural Organization Manager - 143105; Manager in tourism activity- 143908;

UNIVERSITATEA DIN ORADEA FACULTATEA DE ȘTIINȚE ECONOMICE

Ciclul de studii universitare de masterat
Programul de studii universitare de masterat: MANAGEMENT APROFUNDAT / ADVANCED MANAGEMENT (ÎN LIMBA

ENGLEZĂ)

Domeniul fundamental: STIINTE SOCIALE
Domeniul de masterat: MANAGEMENT
Domeniul secundar de masterat: MANAGEMENT

Tipul masteratului: Professional

Durata studiilor / nr. de credite: 4 semestre/120 credite Forma de învăţământ: Învăţământ cu frecvenţă (IF) Valabil din anul univ. 2024-2025 începând cu anul I

PLAN DE ÎNVĂŢĂMÂNT** Anul de studiu I

Cod	Discipline*	Tip	Sem. I [ore / săptămână]		Total ore	Felul verif.	Cre- dite	SI [ore /	Condi- tionări		
			С	S	L	Р	/ Seill.	verii.	uite	sem.]	Çionan
	OBLIGATORII IMPUSE										
FSTE-0930	Organizational Management	DSI	2	1	-	-	42	Ex	7	133	
FSTE-0931	Innovation & Entrepreneurship	DSI	1	1	-	-	28	Ex	6	122	
FSTE-0947	E-Business	DCA	2	-	1	-	42	Ex	6	108	
FSTE-0932	Marketing Management	DCA	1	1	-	-	28	Ex	6	122	
FSTE-0933	Corporate Finance	DSI	1	1	-	-	28	Cv	5	97	
	TOTAL		7	4	1	-	168		30	582	

Cod	Discipline*	Sem. II Tip [ore / săptămână]		nă]	Total ore	Felul verif.	Cre- dite	Lore / High	Condi- tionări		
	5 JAN 18 18 18 18 18 18 18 18 18 18 18 18 18		С	S	L	Р	/ sem.	verii.	uite	sem.]	çıonan
	OBLIGATORII IMPUSE										
FSTE-0948	Strategic Management	DSI	1	1	-	-	28	Ex	5	97	
FSTE-0934	Financial Diagnosis and Evaluation	DCA	1	1	-	-	28	Ex	5	97	
FSTE-0935	Market research and Marketing Strategy	DCA	1	1	-	-	28	Ex	5	97	
FSTE-0936	Modeling and Data Analysis	DSI	1	-	1	-	28	Vp	5	97	
FSTE-0941	Supply Chain Management	DCA	1	1	-	-	28	Ex	5	97	
FSTE-0943	Brand Management	DSI	1	1	-	-	28	Cv	4	72	
FSTE-0999	Ethics and integrity in scientific research	DSI	1	-	-	-	14	Cv	1	11	
	TOTAL		7	5	1	-	182		30	568	

Legendă: C - Curs (pentru IFR - Coordonare studiu individual); S - Seminar; L - Lucrări practice (laborator); P - Proiect; SI - Studiu Individual; DSI - Disciplină de Sinteză; DCA - Disciplină de Cunoaștere Avansată; Felul verif. - felul verificarii/forma de verificare; Ex. - examen; Cv. - colocviu; Vp. - verificare pe parcurs; Pr. - proiect; A/R- Admis/Respins; Credite - numar credite ECTS; SI - Studiu individual.

Director departament Prof.univ.dr.habil. ABRUDAN Maria-Madela

ROMÂNIA

RECTORAT

Profuniv.dr.ing.habil.BUNGĂU Constantin

Prof.univ.dr.habil. BĂDULESCU Alina Daciana

UNIVERSITATEA DIN ORADEA FACULTATEA DE ȘTIINȚE ECONOMICE Ciclul de studii universitare de masterat

Programul de studii universitare de masterat: MANAGEMENT APROFUNDAT / ADVANCED MANAGEMENT (ÎN LIMBA

ENGLEZĂ)

Domeniul fundamental: **ŞTIINȚE SOCIALE**Domeniul de masterat: **MANAGEMENT** Domeniul secundar de masterat: MANAGEMENT

Tipul masteratului: **Professional**Durata studiilor / nr. de credite: **4 semestre/120 credite**Forma de învăţământ: **Învăţământ cu frecvenţă (IF)**

Valabil din anul univ. 2024-2025 începând cu anul I

PLAN DE ÎNVĂŢĂMÂNT** Anul de studiu II

Cod	Discipline*	Tip	Sem. III [ore / săptămână]		Total ore	Felul verif.	Cre- dite	SI [ore /	Condi- tionări		
			С	S	L	Р	/ seiii.	veiii.	uite	sem.]	Çionan
	OBLIGATORII IMPUSE										
FSTE-0938	Management of human resources: strategies and policies	DSI	2	1	-	-	42	Ex	7	133	
FSTE-0949	Customer Relationship Management	DCA	1	1	-		28	Ex	6	122	
FSTE-0939	Information Systems for Advanced Management	DSI	1	-	2	-	42	Vp	6	108	
FSTE-0942	Organizational Change Management	DCA	1	1	-	-	28	Ex	6	122	
	TOTAL		5	3	2	-	140		25	485	
	OBLIGATORII OPŢIONALE										
FSTE-0940	Sales Management	DCA	1	1	-	-	28	Cv	5	97	
FSTE-0950	Risk Management	DCA	1	1	-	-	28	Cv	5	97	
FSTE-0981	Project Management	DCA	1	1	-	-	28	Cv	5	97	
	TOTAL		1	1	-	-	28		5	97	

Cod	Discipline*		Sem. IV Tip [ore / săptămână]		nă]	Total ore	Felul verif.	Cre- dite	Lore / tic	Condi- tionări		
				С	S	L	Р	/ seiii.	veiii.	uite	sem.]	Çionan
	OBLIGATORII IMPUSE											
FSTE-0983	Scientific Research		DSI	1	2	-	-	27	Cv	10	223	
FSTE-0982	Practical stage		DSI	-	-	-	-	90	Cv	3	0	
FSTE-0984	Stage for elaboration of dissertation		DSI	-	-	-	-	33	Cv	10	217	
		TOTAL		1	2	-	-	150		23	440	
	OBLIGATORII OPŢIONALE											
FSTE-0945	Business Ethics and Social Responsibility		DSI	1	1	-	-	18	Ex	7	157	
FSTE-0946	Cross cultural management		DSI	1	1	-	-	18	Ex	7	157	
		TOTAL		1	1	-	-	18		7	157	

Legendă: C - Curs (pentru IFR - Coordonare studiu individual); S - Seminar; L - Lucrări practice (laborator); P - Proiect; SI - Studiu Individual; DSI - Disciplină de Sinteză; DCA - Disciplină de Cunoaștere Avansată; Felul verif. - felul verificarii/forma de verificare; Ex. - examen; Cv. - colocviu; Vp. - verificare pe parcurs; Pr. - proiect; A/R- Admis/Respins; Credite - numar credite ECTS; SI - Studiu individual.

Director departament, V Prof.univ.dr.habil. ABRUDAN Mariaadela

Prof.univ.dr.ing.habil.BUNGĂU Constantin

ROMÂNI

DECAN, Prof.univ.dr.habil. BĂDULESCU Alina Daciana

Științe Economic

UNIVERSITATEA DIN ORADEA FACULTATEA DE ȘTIINȚE ECONOMICE

Ciclul de studii universitare de masterat

Programul de studii universitare de masterat: MANAGEMENT APROFUNDAT / ADVANCED MANAGEMENT (ÎN LIMBA ENGLEZĂ)

ENGLEZA)
Domeniul fundamental: \$TIINTE SOCIALE
Domeniul de masterat: MANAGEMENT
Domeniul secundar de masterat: MANAGEMENT
Tipul masteratului: Professional

Durata studiilor / nr. de credite: 4 semestre/120 credite Forma de învățământ: Învățământ cu frecvență (IF)

Valabil din anul univ. 2024-2025 începând cu anul I

I. CERINTE PENTRU OBȚINEREA DIPLOMEI DE MASTER

Număr credite alocate, conform legislației: 120

- 108 credite pentru disciplinele obligatorii impuse; 12 credite pentru disciplinele obligatorii opționale; 13 credite la practică incluse în numărul celor alocate disciplinelor obligatorii de la pct.1 și pct.2;
- 10 credite alocate examenului de disertatie, constând în prezentarea si susținerea disertatiei.

II. STRUCTURA ANULUI UNIVERSITAR (în număr de săptămâni)

	Activităț	i didactice		Ses		\	/acanţă				
Anul	sem. I	sem. II	Iarnă	Restanțe Iarnă	Vară	Restanțe Vară	Restanțe Toamnă	Practică*	Iarnă	Primävarä	Vară
Anul I	14	14	3	1	3	1	2	1	3	1	10
Anul II	14	14	3	1	3	1	2	3	3	11	10

III. NUMĂRUL ORELOR LA DISCIPLINELE OBLIGATORII (IMPUSE ȘI OPȚIONALE): 686

ANUL	SEMESTRUL I	SEMESTRUL II
Anul I	12	13
Anul II	12	12

Νo	Disciplines	Number o	Number of hours		al	RAQAHE/ARACIS Standard
	•	year I	year II	hours	%	
1.	Compulsory	350	290	640	93,3	**
2.	Elective	-	46	46	6,7	<u>-</u>
	TOTAL	350	336	686	100	100

No	Disciplines	Number o	of hours	Tot	al	RAQAHE/ARACIS Standard
	·	year I	year II	hours	%	
1.	Advanced	154	84	238	34,7	-
2.	Synthesis	196	252	448	65,3	-
	TOTAL	350	336	686	100	100

IV. PONDEREA DISCIPLINELOR DIN CATEGORIILE OBLIGATORII (IMPUSE +OPŢIONALE) + FACULTATIVE:

Total number of hours: 686

of which:

- Total number of course hours: 312
- Total number of applications: 374
- -Compulsory disciplines (weight in total of disciplines): 90,5%
- Elective disciplines (weight in total of disciplines): 9,5%
- Advanced Knowledge Discipline Compulsory disciplines (weight in total of disciplines): 38,1%
- Synthesis Compulsory disciplines (weight in total of disciplines): 61,9%
- Hours allotted to compulsory disciplines (% of total): 93,3%
- Hours allotted to elective disciplines (% of total): 6,7%
 Hours allotted to Advanced Knowledge Discipline(% of total): 34,7%
 Hours allotted to Synthesis Discipline (% of total): 65,3%
- The total ratio of hours of course/total hours of applications: 1/1,19 Total number of credits: 120

- Credits pertaining to Advanced Knowledge Discipline (AKD) of the total of compulsory credits:44
- Credits pertaining to Synthesis Discipline (SD) of the total of compulsory credits: 76

The weight of hours in the *Curriculum*:
Total hours =686

Compulsory disciplines / Total = 640 / 686 = 93,3%

Hours of courses/ applications ratio = 312 / 374 = 1/1,19
The weight of Practical stage in the Curriculum: 90 / 686 = 13,1%
Exams/Colloquiums ratio = 12 Ex / 9 Cv,Vp. 57,1%Ex /42,9% Cv,Vp.

V. FLEXIBILITATEA PROCESULUI EDUCAȚIONAL

The flexibility of the study programme is ensured by elective disciplines. The elective disciplines are proposed for semesters III-IV and are grouped in sets/packages. From each set of elective disciplines, the student chooses one that turns compulsory. This activity takes place before the beginning of the academic year which includes semesters containing packages of elective disciplines.

VI. EXAMENUL DE FINALIZARE STUDII (DISERTAȚIE)

- Comunicarea temei disertației: semester II; Elaborarea disertației: semester IV;
- Sustinerea disertației: month July/September.

VII. UN PUNCT DE CREDIT NECESITĂ UN TOTAL DE 25 ORE/SEMESTRU DE ACTIVITATE DIDACTICĂ ȘI INDIVIDUALĂ

VIII. DISTRIBUIREA CREDITELOR PE COMPETENŢE (TABELE RNCIS - Grila 1*)

Nr. crt.	Disciplina **	Sem.	Număr credite				etențe sionale	•			Competențe transversale	
			credite	C1	C2	C3	C4	C5	C6	CT1	CT2	CT3
1.	Organizational Management	I	7	2	2.			2		1		
2.	Innovation & Entrepreneurship	I	6			2	2	1		1		
3.	E-Business	I	6	1	2		1	1			1	
4.	Marketing Management	I	6	2		3				1		
5.	Corporate Finance	I	5	1	1		1	2				
б.	Strategic Management	II	5			3	1	1				
7.		II	5	1	1		1	2				
8.	Market research and Marketing Strategy	II	5	1	1	1		1		1		
9.	Modeling and Data Analysis	II	5		3					2		
10.	Supply Chain Management	II	5		1		1	2				1
11.	Brand Management	II	4		1		2	1				
12.	Ethics and integrity in scientific research	II	1							,	1	
13.	Management of human resources: strategies and policies	III	7	2		5						
14.	Customer Relationship Management	III	6	1		1		3				1
15.		III	6	2	3		1					
16.	Organizational Change Management	III	6		2	1		2	1			
17.	Sales Management	III	5			3				1	***	1
18.	Risk Management	III	5	2	1	2						
19,	Project Management	III	5	2			2			1		
20.	Scientific Research	ΙV	10	2	1	1	2	2		1		1
21.	Practical stage	ΙV	3							1	1	1
22.	Stage for elaboration of dissertation	ΙV	10		2		3			3	2	
23.	Business Ethics and Social Responsibility	ΙV	7	2		2		2			1	
24.	Cross cultural management	ΙV	7	2		2		2			1	

Legendă: C1 ÷ C5 sau C6 - Competențe profesionale; CT1 ÷ CT3 - Competențe transversale

* Se va utiliza Grila 1 (G1) care prezintă variantele: G1L si G1M corepunzătoare ciclurilor de studii de licență și masterat, în conformitate cu Ordinul MECTS nr.

5703 / 18.10.2011.

** Se vor trece toate disciplinele din Planul de Învăţământ

GRILA 1 - "Descrierea domeniului / programului de studii prin competențe profesionale și competențe transversale"

Qualification Title:	The possible jobs according to	the COR: Company Administrator	- 742111: Specialist in	organizational develop	ment -
ADVANCED MANAGEMENT Level ofthe qualification:MASTER	243104; Project Manager - 24 Human Resources Manager - 1 112004; Company Deputy Ma General Manager - 112011; Co Manager - 112017; Sales Man 112020; Store Manager - 1120 Manager - 132448; Supply Mar 134502; Hotel Manager -1411 141120; Food Department Ma Business Manager/Owner (en activity- 143908; Bank Manag 242317; Management Consult New jobs proposed to be included. Entrepreneur manager; Assista	ded in COR: ant manager with higher education	t - 242314; Counselor p ger in the social econom er R D (Research and De 112012; Program Mana Manager, Chief Inspect er (endorser) manufact suppliers Manager - 132 estaurant Manager -141203; Organization Manager - at processes 242108; Hi	oublic administration - ny- 112032; Company velopment)- 112007; ger - 112013; Comme or- 112019; Economic uring- 132110; Acquis 451; Education Unit M 111; Fast-food Manag Aria Manager - 1420(143105; Manager in t (human resources) C	242201; Manager - Company rcial Manager- sitions lanager - ler - 18; Small courism Consultant -
Dyofossional	AccessPrerequisites: Bachelor		lea	lo4	lor ·
Professional Competences* /	C1	C2	СЗ	C4	C5
Level Descriptors of Professional Competences Stuctural Elements**	The thorough analysis, synthesis and use of economic information in decision making process. Applying the principles of leadership in the organizations.	Identification and application of management functions in order to achieve the organization s objectives. Developing operational summaries, complex reports and studies required for managing organization using ICT.	Designing and implementation of strategies and policies in: human resources management, supply chain management, marketing management etc. Applying the basic knowledge necessary for functional and technical tasks in order to solve specific problems.		Assessment and diagnosis of internal and external environment of the organization, effective networking with different types of institutions and organizations from the socioeconomic environment environment
KNOWLEDGE	Cs 1	63.4	00.4	In	as 4
language in communicating with different professional backgrounds	information and of knowledge in management process to substantiate decisions	operational summaries, defining concepts related to operational summaries, reports, studies and information needed to the management of organization, to systems providing the necessary information contents that help them, including TIC.	C3.1 Defining concepts, theories and methodologies associate to planning in human resource management field, supply chain management, management of services, marketing - management activities, etc.	of economic and social processes	and defining the concepts, theories methods and instruments used in diagnosing internal and external environmentof the organization, effective networking with different types of institutions and organizations in the socio- economic environment
	C1.2	C2.2	C3.2	C4.2	C5.2
situations in a broader context associated with domain	interpretation of the concepts, theories methods and instruments used in collection, use, processing, analysis and synthesis of information and of the	summaries, reports, studies and information necessary both for the management of firm and running the systems providing necessary information, including TIC	to use planning	theories and methodologies associate to projects, system analysis, synthesis and interpretation	internal and external

			management of services, marketing - management activities, etc.	the context of different categories of organizations	of the situation associate to relationships with other organization running in the economic and social environment
ABILITIES	C1 3	lea a	ica a	Ica a	CE 2
3. Integrated use of concepts and methodologies in conditions of incomplete information, to solve new theoretical and practical problems	C1.3 Applying the methods, techniques, tools and procedures for the collection, use, processing and analysis of information and also of the knowledge in the management process to substantiate decisions.		The use of methods, techniques and innovative tools for planning of activities in human resource management field, supply chain management, management of services, marketing - management activities, etc.	to improve management, work and organizational performance based on the use of systemic approach, analysis and interpretation of economic and social processes	issues specific to communicating and developing relationships between managers and organizations with third parties by using modern communication methods and tools
4. Nuanced use of the assessment criteria and methods both for formulating value judgments and substantiating constructive decisions	Comparative analysis of methods, techniques, tools and procedures for the collection, use, processing and analysis of information and knowledge in the management process	C2.4 The establishment and application of evaluation criteria based on TIC and management simulation applications for providing necessary information to organizations management in terms of efficiency, effectiveness and costs for the acquisition and their functioning.	Comparative evaluation of efficiency and effectiveness of methods, techniques and tools for planning strategies, policies and plans in human resource management field, supply chain management, management of services, marketing - management activities, etc.	improve the management,	C5.4 Critical evaluation of content of some projects / programs for communication and networking of organizations with third parties
5. Elaboration of	C1.5	C2.5	C3.5	C4.5	C5.5
broad range of qualitative and quantitative methods.	papers substantiating the managerial process through the collection, use, processing and analysis of information and knowledge	and other informatic applications	instrategies, policies, plans, rules and procedures for a problem or situation in HRM field, supply chain management, management of services, marketing - management activities, etc.	improve the management, work and organizational performance using methodology and tools for managerial intervention	implementing of a program regardig the managerial communication and networking with key stakeholders of the organization.
standards for		synthesis necessary to the management of organization by using TIC	Elaboration and persuasive presentation of a strategy in HRM field, supply chain management,	technologies] an organization	Elaboration of a program for both managerial communication and networking with the key stakeholdersof an organization.

Level Descriptors of the Transversal Competences	Transversal Competences	Minimal Standards of Performance for Competence Evaluation
6. Assuming the roles/management functions of professional groups orinstitutions/organizations activities	CT1 Coordination of professional teams, assuming, alocate and follow up of ofspecific responsibilities in the economic field s fulfillment	Making a portfolio of teamwork tools that include organizational structure, information /reporting internal system, internal roules system, monitoring methods, analysis of specific situations

7. Self-control learning process, diagnosis of training needs, reflexive analysis of their professional activities	CT2 Self -assessment of need for further training, diagnosis and self - control of learning	Elaboration and presenting of a personal plan for continuous formation to ensure the development of professional and management skills.
8.The execution of complex tasks under conditions of autonomy and professional independence	CT3 Fundamenting and assuming of economic strategies, under condition of responsibility and autonomy	Designing a scheme for solving a work problem in real time and assuming its implementation, following the rules of professional ethics

Director departament,
Prof.univ.dr.habil. ABRUDAN Maria-Magela

RECTOR, Prof.univ.dr.ing.habil. BUNGAU Constantin

Prof.univ.dr.habil. BĂDUJESCU Alina Daciana