

PLAN DE ÎNVĂȚĂMÂNT

valabil începând cu anul universitar 2026-2027

UNIVERSITATEA DIN ORADEA

FACULTATEA DE ȘTIINȚE ECONOMICE

Programul de studii universitare de licență: **AFACERI INTERNAȚIONALE ÎN
LIMBA ENGLEZĂ**

Domeniul fundamental: **ȘTIINȚE SOCIALE/ȘTIINȚE ECONOMICE**

Domeniul de licență: **ECONOMIE ȘI AFACERI INTERNAȚIONALE**

Durata studiilor / nr. de credite: **3 ani/180 credite**

Forma de învățământ: **Învățământ cu frecvență (IF)**

1. Misiunea programului de studii / specializării

The mission of the International Business study program is to train specialists capable of understanding and managing the challenges of the contemporary business environment, both at national and international levels. By integrating educational activities with applied scientific research, the program provides students with a solid foundation in economics and international economic relations, while developing analytical, strategic, and intercultural competencies.

The ultimate goal is to prepare graduates for effective integration into the labour market and for the full development of their professional potential within the context of the global economy. Consequently, the mission of the undergraduate study program *International Business* is to ensure optimal conditions for students to acquire learning outcomes expressed in terms of knowledge, skills, and competencies.

The fundamental objective of the undergraduate study program *International Business*, as a student-centred program, is to provide the highest-quality university-level education in the field of international business. Through the competencies acquired, our graduates meet the demands of the labour market. The Department of International Business at the Faculty of Economic Sciences, University of Oradea, through its teaching and research activities, facilitates the natural transition of graduates from education to employment.

The importance of specialised practical training in the preparation of future professionals has increased considerably, a fact reflected in both the operational and strategic plans of the Department of International Business. Through the competencies acquired, graduates of the undergraduate *International Business* program are prepared to enhance the capacity of the organisations (companies, institutions, NGOs, etc.) in which they will work, in terms of optimisation, efficiency, and goal achievement, as well as to meet clients' needs and expectations. They are capable of acting to increase the competitiveness and profitability of these organisations.

Through the undergraduate study program *International Business*, the Department of International Business within the Faculty of Economic Sciences at the University of Oradea aims to provide transversal and professional competencies specific to the *International Business* specialisation and to the broader field of Economics and International Business. Thus, graduates of the undergraduate study program in *International Business* must be able to:

- ensure the delivery of activities in the field of international economic and financial business;
- negotiate and conduct transactions involving products and/or services on international markets, as well as provide the necessary support for the preparation and conduct of negotiations in international business;
- manage supplier and client relations specific to international business and administer databases related to the field of international business;
- conduct international business operations in accordance with contractual clauses;
- provide assistance and/or carry out activities specific to international promotion;
- offer assistance in the field of international business to public international bodies, as well as to local and regional communities (EU institutions, professional associations, chambers of commerce, clusters, etc.), and provide support in promoting actions and/or initiatives within international economic organizations (in accordance with the *National Register of Qualifications in Higher Education - RNCIS*).

2. Obiectivele programului de studii / specializării

The general objectives of the undergraduate study program *International Business* aim to prepare specialists capable of understanding and managing the complex processes of the global economy, interpreting economic phenomena from a global perspective, and applying modern economic tools in their professional activity. The program seeks to develop integrated economic thinking and to build the competencies required to act effectively in dynamic business environments characterised by cultural diversity and high competitiveness.

Specific objectives of the program include:

Developing fundamental professional competencies necessary for understanding the mechanisms of the global economy and international trade relations;

Enhancing analytical and decision-making skills through the application of modern methods of economic analysis, negotiation, and international management;

Fostering critical thinking and adaptability in order to respond effectively to rapid changes in the economic and technological environment;

Promoting intercultural communication skills and teamwork in international settings, with a view to strengthening economic and trade relations between states.

Encouraging entrepreneurial spirit and personal initiative in identifying and capitalising on business opportunities in global markets;

Developing a strong professional ethics framework and a responsible attitude toward the international economic, social, and ecological environment.

3. Competențe care se vor dobândi la finalizarea studiilor

ESCO General Competencies:

- C1 - provides project management
- C2 - speaks multiple languages,
- C3 - conducts scientific research,
- C4 - provides cost-benefit analysis reports, thinks abstractly,
- C5 - manages interoperable and reusable data that is accessible and easy to find,
- C6 - promotes knowledge transfer, synthesises information,
- C7 - interacts professionally in research and professional environments,
- C8 - analyses economic trends,
- C9 - demonstrates disciplinary expertise,
- C10 - applies for research funding, mentors people
- C11 - develops economic policies,
- C12 - maintains relationships with local representatives, provides advice on legislative acts
- C13 - includes economic criteria in the decision-making process,
- C14 - establishes contacts with local authorities, relates with government agencies,
- C15 - provides advice on economic development,
- C16 - develops organisational policies,
- C17 - monitors company policy,
- C18 - monitors a national economy,
- C19 - advises legislators,
- C20 - manages policy implementation government, finds solutions to problems

Professional competencies:

- provides advice on compliance with government policy
- proposes improvement strategies
- establishes collaborative relationships
- develops international relations
- provides advice on foreign affairs policy
- analyses foreign affairs policy

Transversal competencies:

- CT1 - manages financial and material resources
- CT2 - manages personal development
- CT3 - works in teams

4. Expected Learning Outcomes

No.	Knowledge	Skills	Responsibility and Autonomy
1	Understanding the fundamental concepts of economics, market mechanisms, and the specific characteristics of the international business environment.	Skills to apply analytical and quantitative tools to analyse real economic situations and make strategic decisions in the international environment.	Demonstrates responsible decision-making capacity and adaptability to diverse economic contexts.
2	Knowledge of microeconomic and macroeconomic theories, the global and European economy, the principles governing the functioning of international institutions and markets, as well as global trade regulations.	Ability to develop business strategies and negotiation plans at bilateral, regional, and multilateral levels.	Coordinates international economic activities and projects with autonomy and professional ethics.
3	Understanding the dynamics of international economic relations and the impact of European integration on the global economy.	Use of effective communication methods in intercultural contexts and of economic terminology in foreign languages.	Demonstrates responsibility and respect for cultural diversity and the international organisational environment.
4	Knowledge of modern management and marketing methods applicable in international organisations.	Use of information technology tools and modern technologies for the analysis and presentation of economic data from stock markets.	Demonstrate initiative and autonomy in identifying and capitalising on business opportunities.
5	Acquisition of knowledge in ethics, sustainability, and applied research in the field of international business.	Advanced skills to critically analyse economic phenomena and to formulate innovative solutions for the sustainable development of organisations.	Acts ethically, responsibly, and in a results-oriented manner in international professional activities.

5. Finalități

Graduates of the undergraduate study program may access the following occupations, according to the Romanian Classification of Occupations (COR), ISCO-08:

- 263105 – adviser / expert / inspector / officer / economist in international economic relations
- 263110 – competition inspector
- 263126 – economic secretary (higher education)

Alte ocupații posibile:

Expert/Inspector -335105; Foreign Relations Referent - 242215; Economic Secretary - 263126; Customs Controller, Officer for the Customs Duty, Customs Officer (University studies) - 335106; Client Services Analyst - 243216; Commercial Assistant - 243219 Planner/Synthesis Plan Specialist - 241255; Process Improvement Specialist - 242102; Truck and Transit Specialty Referent (University studies) - 432341; Expert in Applied Harmonized Legislation in the Field of Trade and Industry - 242219; Expert in Contracting Investment Activities 261922; European Businesses Counsellor - 242214; Investment Activity Contracting Expert - 261922; Investment Efficiency Expert - 241259; Progress Plan Specialist - 242109; Counsellor/Expert/Inspector/Referent/ Economist in International Economic Relations - 263105; Competition Inspector - 263110; Economic Secretary – 263126; Development Agent - 242207; Research Assistant Economist in Management - 263113; Research Assistant Economist in Marketing - 263121; Researcher Economist in Economic Relations - 263122; Research Assistant Economist in International Economic Relations – 26312

PLAN DE ÎNVĂȚĂMÂNT**

Anul de studiu I

Cod	Discipline*	Tip	Sem. I [ore / săptămână]				Total ore / sem.	Felul verif.	Cre- dite	SI [ore / sem.]	Condi- ționări
			C	S	L	P					
	<i>OBLIGATORII IMPUSE</i>										
FSTE-0028	Microeconomics	DF	2	2	-	-	56	Ex	5	69	
FSTE-0131	Basics of Accounting	DF	2	2	-	-	56	Ex	5	69	
FSTE-0165	Economic Statistics	DF	2	1	-	-	42	Ex	5	83	
FSTE-0157	Economic Informatics	DF	2	-	1	-	42	Ex	5	83	
FSTE-0773	Financial and actuarial mathematics	DF	1	1	-	-	28	Cv	4	72	
FSTE-0720	Business English I.1	DS	1	2	-	1	56	Cv	3	19	
FSTE-0478	Foreign Language for Business I.1	DC	1	1	-	-	28	Cv	3	47	
	TOTAL		11	9	1	1	308		30	442	
FSTE-0716	Physical Education I.1	DC	-	-	-	1	14	Vp	1	11	

Cod	Discipline*	Tip	Sem. II [ore / săptămână]				Total ore / sem.	Felul verif.	Cre dite	SI [ore / sem.]	Condi- ționări
			C	S	L	P					
	<i>OBLIGATORII IMPUSE</i>										
FSTE-0025	Macroeconomics	DF	2	1	-	-	42	Ex	5	83	
FSTE-0205	Management	DF	2	1	-	-	42	Ex	5	83	
FSTE-0241	Marketing	DF	2	2	-	-	56	Ex	5	69	
FSTE-0007	Law	DF	1	1	-	-	28	Cv	5	97	
FSTE-0490	Contemporary Economic Doctrines	DF	2	1	-	-	42	Ex	3	58	
FSTE-0721	Business English I.2	DS	1	2	-	1	56	Cv	4	44	
FSTE-0479	Foreign Language for Business I.2	DS	1	2	-	-	42	Cv	3	33	
	TOTAL		11	10	-	1	308		30	442	
FSTE-0717	Physical Education I.2	DC	-	-	-	1	14	Vp	1	11	
	TOTAL					1	14		1	11	

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PLAN DE ÎNVĂȚĂMÂNT**
 Anul de studiu II

Cod	Discipline*	Tip	Sem. III [ore / săptămână]				Total ore / sem.	Felul verif.	Cre- dite	SI [ore / sem.]	Condi- ționăr i
			C	S	L	P					
	OBLIGATORII IMPUSE										
FSTE-0066	Public Finances	DS	2	2	-	-	56	Ex	5	69	
FSTE-0792	Company Finances	DS	2	1	-	-	42	Ex	5	83	
FSTE-0170	European Economy and Sustainable Development	DF	2	1	-	-	42	Ex	5	83	
FSTE-0182	International Trade and Trade	DS	1	2	-	-	42	Ex	5	83	
FSTE-0491	Business English 3	DS	2	1	-	-	42	CV	4	58	
FSTE-0480	Foreign Language for Business II.3	DC	1	2	-	-	42	Cv	3	33	
	TOTAL		10	9	-	-	266		27	409	
	OBLIGATORII OPȚIONALE										
FSTE-0722	Negotiation Strategies in Business	DS	1	2	-	-	42	Cv	3	33	
	Digital Statistics and Artificial Intelligence	DS	1	2	-	-	42	Cv	3	33	
	Commercial Insurance	DS	1	2	-	-	42	Cv	3	33	
	Digital Accounting	DS	1	2	-	-	42	Cv	3	33	
	Applied Management: Simulations and	DS	1	2	-	-	42	Cv	3	33	
	Sales Management	DS	1	2	-	-	42	Cv	3	33	
	TOTAL		1	2	-	-	42		3	33	
	FACULTATIVE										
FSTE-0539	Accounting	DC	2	2	-	-	56	Cv	5	69	
FSTE-0044	Business Ethics	DC	1	2	-	-	42	Cv	4	58	
FSTE-0964	Foreign Language for Business III.1	DC	1		2		42	Vp	3	33	
	Internship	DS	-	-			90	Cv	6	66	
FSTE-0718	Physical Education I.3	DC	-	-	-	1	14	Vp	1	11	
	Volunteering I	DC				2	28	Vp	2	22	

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Cod	Discipline*	Tip	Sem. IV [ore / săptămână]				Total ore / sem.	Felul verif.	Cre- dite	SI [ore / sem.]	Condi- ționări
			C	S	L	P					
	<i>OBLIGATORII IMPUSE</i>										
FSTE-0172	World Economy	DC	2	1	-	-	42	Ex	5	83	
FSTE-0198	International Economic Relations	DF	2	1	-	-	42	Ex	5	83	
FSTE-0493	International Politics	DS	1	2	-	-	42	Ex	5	83	
FSTE-0481	Foreign Language for Business II.4	DC	1	2	-	-	42	Cv	5	83	
FSTE-0437	Specialized Practice 1	DS	-	-	-	6	90	Cv	5	35	
	TOTAL		6	6	-	6	258		25	367	
	<i>OBLIGATORII OPȚIONALE</i>										
FSTE-0723	English for Business 4	DS	2	2	-	-	56	Cv	5	69	
	Creativity, Innovation, and Quality in Business	DS	2	2	-	-	56	Cv	5	69	
	Applied Finance	DS	2	2	-	-	56	Cv	5	69	
	Accounting and Fiscal Management	DS	2	2	-	-	56	Cv	5	69	
	Operational Management	DS	2	2	-	-	56	Cv	5	69	
	Applied Databases in Marketing	DS	2	2	-	-	56	Cv	5	69	
	TOTAL		2	2	-		56		5	69	
	<i>FACULTATIVE</i>										
FSTE-0774	Entrepreneurship	DC	1	-	2	-	42	Vp	5	83	
FSTE-0719	Physical Education I.4	DC	-	-	-	1	14	Vp	1	11	
	Volunteering II	DC				2	28	Vp	2	22	
FSTE-0965	Foreign Language for Business III.2	DS	1	-	2	-	42	Vp	3	33	

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Anul de studiu III

Cod	Discipline*	Tip	Sem. V [ore / săptămână]				Total ore / sem.	Felul verif.	Cre- dite	SI [ore / sem.]	Cond i- ționă ri
			C	S	L	P					
	<i>OBLIGATORII IMPUSE</i>										
FSTE-0213	International Business Management	DS	1	2	-	-	42	Ex	5	83	
FSTE-0194	Global Tourism Strategies	DS	1	2	-	-	42	Ex	4	58	
FSTE-0187	International Organisations and Terminology	DS	2	1	-	-	42	Ex	5	83	
FSTE-0184	Economic and Geopolitical Diplomacy	DC	1	1	-	-	28	Ex	4	72	
FSTE-0724	Business Communication in English 1	DS	2	1	-	1	56	Cv	4	44	
FSTE-0495	Business Communication in a Foreign Language	DS	2	1	-	-	42	Cv	4	58	
	TOTAL		9	8	-	1	252		26	398	
	<i>OBLIGATORII OPȚIONALE</i>										
FSTE-0123	Foreign Trade Operations Technique	DS	2	2	-	-	56	Cv	4	44	
	Technology and Innovation in Gastronomy and Hospitality	DS	2	2	-	-	56	Cv	4	44	
	Financial Markets	DS	2	2	-	-	56	Cv	4	44	
	Internal Audit	DS	2	2	-	-	56	Cv	4	44	
	Human Resources Management	DS	2	2	-	-	56	Cv	4	44	
	Product and Brand Management	DS	2	2	-	-	56	Cv	4	44	
	TOTAL		2	2	-	-	56		4	44	
	<i>FACULTATIVE</i>										
FSTE-0336	International Contracts	DS	1	1	-	-	28	Cv	3	47	
FSTE-0064	International Corporate Finances	DS	1	1	-	-	28	Cv	3	47	
FSTE-0966	Foreign Language for Business III.3	DS	1	-	2	-	42	Vp	3	33	

Cod	Discipline*	Tip	Sem. VI [ore / săptămână]				Total ore / sem.	Felul verif.	Cre- dite	SI [ore / sem.]	Condi- - ționar i
			C	S	L	P					
	<i>OBLIGATORII IMPUSE</i>										
FSTE-0065	International Finances	DS	2	1	-	-	42	Ex	4	58	
FSTE-0186	International Investments	DS	1	2	-	-	42	Ex	4	58	
FSTE-0197	International Capital Markets	DS	2	1	-	-	42	Ex	5	83	
FSTE-0725	Business Communication in English 2	DS	2	1	-	-	42	Cv	5	83	
FSTE-0496	Business Communication in a Foreign Language 2	DS	2	1	-	-	42	Cv	3	33	
FSTE-0420	Bachelor's Thesis Writing	DS	-	2	-	2	56	Vp	5	69	
	TOTAL		9	8	-	2	266		26	384	
	<i>OBLIGATORII OPȚIONALE</i>										
FSTE-0335	International Transports, Shipping and Insurances	DS	2	1	-	-	42	Cv	4	58	
	Responsible Tourism and Ecotourism	DS	2	1	-	-	42	Cv	4	58	
	Sustainable Investments	DS	2	1	-	-	42	Cv	4	58	
	Controlling	DS	2	1	-	-	42	Cv	4	58	
	Data Management and Artificial Intelligence Systems in Business	DS	2	1	-	-	42	Cv	4	58	
	Digital Marketing	DS	2	1	-	-	42	Cv	4	58	
	TOTAL		2	1	-	-	42		4	58	
	<i>FACULTATIVE</i>										
FSTE-0119	Tourism Planning Technique	OU	1	1	-	-	28	Cv	3	47	
FSTE-0183	Strategies and Governance in Global Corporations	OU	1	2	-	-	42	Cv	4	58	
FSTE-0967	Foreign Language for Business III.4	DS	1	-	2	-	42	Vp	3	33	

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I. CERINȚE PENTRU OBTINEREA DIPLOMEI DE LICENȚĂ / MASTER

Număr credite alocate, conform legislației: 180 (licență)

- 1) 164 credite pentru disciplinele obligatorii
- 2) 16 credite pentru disciplinele opționale;
- 3) 5 credite la practică incluse în numărul celor alocate disciplinelor obligatorii și opționale de la pct. 1 și pct. 2;
- 4) 5 credite pentru elaborarea lucrării de licență / proiectului de diplomă / disertației (incluse în numărul celor alocate disciplinelor obligatorii de la pct. 1) – stabilite conform standardelor ARACIS;

5) pentru programele de licență: 10 credite alocate examenului de licență / diplomă, suplimentare celor alocate disciplinelor obligatorii și opționale de la pct. 1 și pct. 2, repartizate astfel:

- 5 credite pentru proba de evaluare a cunoștințelor fundamentale și de specialitate;
- 5 credite pentru proba de prezentare și susținere a lucrării de licență / proiectului de diplomă.

II. STRUCTURA ANULUI UNIVERSITAR (în număr de săptămâni)

Anul	Activități didactice		Sesiuni de examene				Practică *	Vacanță			
	sem. I	sem. II**	Iarnă	Restanțe Iarnă	Vară	Restanțe Vară		Restanțe Toamnă	Iarnă	Primăvară	Vară
Anul I	14	14	3	1	3	1	2	-	2	1	10
Anul II	14	14	3	1	3	1	2	3	2	1	10
Anul III	14	14	3	1	3	1	2	-	2	1	10

*Practica se organizează pe baza unor programe elaborate de departamente și aprobate de Consiliul Facultății. Practica se desfășoară în laboratoarele facultății și în unități economice de profil, pe baza unor convenții de practică.

** Disciplinele din semestrul 6/8/12, după caz, (cu excepția disciplinei „Practică pentru elaborarea proiectului de diplomă” sau echivalentă) vor fi distribuite în săptămânile 1-10 fără a depăși 28 ore/săptămână, astfel încât pentru fiecare disciplină să se efectueze numărul total de ore din planul de învățământ. Disciplina „Practică pentru elaborarea proiectului de diplomă” (sau echivalentă) se va desfășura în ultimele 2/4 săptămâni (săptămânile 11 – 12/14), câte 28 ore/săptămână (pentru programele de licență).

III. PONDEREA DISCIPLINELOR PE CATEGORII ȘI TIPURI DE DISCIPLINE

Numărul orelor la disciplinele obligatorii și opționale: _____

ANUL	SEMESTRUL I	SEMESTRUL II
Anul I	22	22
Anul II	22	22
Anul III	22	22

Nr. Crt.	Discipline	Nr. de ore			Total		Standard ARACIS
		An I	An II	An III	Ore	%	[min / max. %]
1.	Obligatorii - DO	616	524	518	1658	89,43	80 - 90
2.	Opționale (la alegere) - DOP	0	98	98	196	10,57	20 - 10
TOTAL		616	622	616	1854	100,00	

Nr. Crt.	Discipline	Nr. de ore			Total		Standard ARACIS
		An I	An II	An III	Ore	%	[min / max. %]
1.	Fundamentale - DF	434	84	0	518	27,94%	25 - 30
2.	DE specialitate - DS	154	412	588	1154	62,24%	70 - 60
3.	Discipline complementare – DC	28	126	28	182	9,82%	5 - 10
TOTAL		616	622	616	1854	100%	

Total ore de practică: 90

Raportul număr ore de aplicare practică / număr ore de curs: _1/1 (927/927)

IV. FLEXIBILITATEA PROCESULUI EDUCAȚIONAL

Flexibilitatea programului de studii este asigurată prin includerea disciplinelor opționale și facultative. Disciplinele opționale sunt propuse pentru semestrele 3 ÷ 6 și sunt organizate în discipline opționale sau pachete opționale. În cazul pachetelor opționale, studentul selectează o singură disciplină din pachet, care devine disciplină obligatorie pentru parcursul său educațional. Alegerea disciplinelor opționale se desfășoară înainte de începerea anului universitar din care fac parte semestrele care conțin disciplinele sau pachetele de discipline opționale.

V. EXAMENUL DE FINALIZARE STUDII (LICENȚĂ / DIPLOMĂ / DISERTAȚIE)

- 1) Comunicarea temei lucrării de licență: semestrul IV;
- 2) Elaborarea lucrării de licență: 2x 28ore =56 ore, semestrul VI
- 3) Susținerea lucrării de licență: iulie, septembrie

VI. UN PUNCT DE CREDIT NECESITĂ UN TOTAL DE 25 ORE/SEMESTRU DE—ACTIVITATE DIDACTICĂ ȘI INDIVIDUALĂ

Notă: se alege o valoare în intervalul 25 – 30 ore / semestru.

Încărcarea săptămânală -trebuie să fie de 40 ore/ săptămână.

*Rezultă: 40 ore/săptămână (8 ore/zi * 5 zile/ săptămână) * 19 săptămâni /semestru : 30 credite/semestru => 25,33 ore/credit.*

VII. DISTRIBUIREA CREDITELOR PE COMPETENȚE

Notă: Aplicația UniWeb permite introducerea a maximum 20 de competențe generale / profesionale și 10 competențe transversale. În funcție de nr. de competențe ales, se va completa distribuția creditelor doar pe acel nr de competențe.

*** Se vor trece toate disciplinele din Planul de învățământ.*

Nr. crt.	Disciplina**	Sem.	Nr. Credite	Competențe generale / profesionale																				Competențe transversale		
				C1	C2	C3	C4	C5	C6	C7	C8	C9	C10	C11	C12	C13	C14	C15	C16	C17	C18	C19	C20	CT1	CT2	CT3
1	Microeconomics	I	5				1				1					1				0,5	0,5		0,5	0,5		
2	Basics of Accounting	I	5				1	1			0,5	1					0,5						0,5		0,5	
3	Economic Statistics	I	5								1	1		1			1						0,5		0,5	
4	Economic Informatics	I	5			1		1	1			1											0,5		0,5	
5	Financial and actuarial mathematics	I	4									1										1	1		1	
6	Business English 1	I	3		0,5						0,5					0,5							0,5		0,5	
7	Foreign Language for Business I.1	I	3		1							1											0,5		0,5	
8	Physical Education I.1	I	1									0,5												0,5		
9	Macroeconomics	II	5								1	1									1		1	1		
10	Management	II	5	1								1	1							1			0,5		0,5	
11	Marketing	II	5		1					1						1							0,5		0,5	
12	Law	II	5									1				1					1	1	0,5		0,5	
13	Contemporary Economic Doctrines	II	3								0,5	1									0,5		0,5		0,5	
14	Business English 2	II	4		1						1												0,5		0,5	
15	Foreign Language for Business I.2	II	3								1												0,5		0,5	
16	Physical Education I.2	II	1									0,5												0,5		
17	Public Finances	III	5							1	1					1					1		0,5		0,5	
18	Company Finances	III	5				1		1								1		1				0,5		0,5	
19	European Economics	III	5		0,5											1		1		1			0,5	0,5	0,5	
20	International Trade and Trade Policies	III	5		1											1		1		1			0,5	0,5		
21	Business English 3	III	4		1						1												0,5		0,5	
22	Foreign Language for Business II.3	III	3								1												0,5		0,5	

23	Negotiation Strategies in Business	III	3		0,5						0,5											0,5	0,5				
24	Digital Statistics and Artificial Intelligence	III	3					1			0,5	0,5											0,5	0,5			
25	Commercial Insurance	III	3				0,5				0,5	0,5											0,5	0,5			
26	Digital Accounting	III	3				0,5	0,5	0,5			0,5											0,5				
27	Applied Management: Simulations and Projects	III	3	0,5					0,5			0,5	0,5										0,5	0,5			
28	Sales Management	III	3					0,5		0,5		0,5											0,5	0,5			
29	Accounting	III	3				0,5	0,5				0,5											0,5	0,5			
30	Business Ethics	III	3									0,5			0,5								1	0,5	0,5		
31	Foreign Language for Business III.1	III	3						1			1												0,5	0,5		
32	Internship	III	3		0,5				0,5	0,5		0,5												0,5	0,5		
33	Physical Education I.3	III	1									0,5												0,5			
34	Volunteering I	III	2		0,5							0,5												0,5	0,5		
35	World Economy	IV	5		1						0,5	0,5		0,5									1	0,5	0,5	0,5	
36	International Economic Relations	IV	5		1						0,5	0,5		0,5									1	0,5	0,5	0,5	
37	International Politics	IV	5									1											1	1	0,5	0,5	
38	Foreign Language for Business II.4	IV	5						1			1			1								1	0,5	0,5		
39	Specialized Practice 1	IV	5		1				1	1		1												0,5	0,5		
40	English for Business 4	IV	5						1			0,5											1	1	0,5	0,5	
41	Creativity, Innovation, and Quality in Business	IV	5					1	1			0,5										1		0,5	0,5	0,5	
42	Applied Finance	IV	5				1	1				1											1		0,5	0,5	
43	Accounting and Fiscal Management	IV	5				1	1				1												1		0,5	0,5
44	Operational Management	IV	5						1			1											1	1	0,5	0,5	
45	Applied Databases in Marketing	IV	5				1	1				1												1		0,5	0,5

46	Entrepreneurship	IV	5						1		1							1			1	0,5		0,5
47	Physical Education I.4	IV	1								0,5												0,5	
48	Volunteering II	IV	2		0,5						0,5											0,5		0,5
49	Foreign Language for Business III.2	IV	3						1		1											0,5		0,5
50	International Business Management	V	5		1				1		1							1				0,5		0,5
51	Global Tourism Strategies	V	4		1						0,5					1	0,5					0,5		0,5
52	International Organisations and Institutions	V	5						1		1				1						1	0,5		0,5
53	Economic and Geopolitical Diplomacy	V	4		0,5				1		0,5				1							0,5		0,5
54	Business Communication in English I	V	4						1		0,5			1							0,5		0,5	0,5
55	Business Communication in a Foreign Language	V	4						1		0,5			1							0,5		0,5	0,5
56	Foreign Trade Operations Technique	V	4		0,5		0,5			1	0,5				0,5							0,5		0,5
57	Technology and Innovation in Gastronomy and Hospitality	V	4	1			1				1											0,5		0,5
58	Financial Markets	V	4				1	0,5			1				0,5							0,5		0,5
59	Internal Audit	V	4				1	0,5			1				0,5							0,5		0,5
60	Human Resources Management	V	4						1		1							1				0,5		0,5
61	Product and Brand Management	V	4						1		1							1				0,5		0,5
62	International Contracts	V	3		0,5		0,5				0,5				0,5							0,5		0,5
63	International Corporate Finances	V	3				1				0,5				0,5							0,5		0,5
64	Foreign Language for Business III.3	V	3		0,5				0,5		0,5			0,5								0,5		0,5
65	International Finances	VI	4				1	0,5			1				0,5							0,5		0,5

66	International Investments	VI	4							1	1										1	0,5		0,5	
67	International Capital Markets	VI	5		0,5					0,5	1				1						1	0,5		0,5	
68	Business Communication in English 2	VI	5		1					1	1				1								0,5		0,5
69	Business Communication in a Foreign Language 2	VI	3		0,5					0,5	0,5				0,5								0,5		0,5
70	Bachelor's Thesis Writing	VI	5			3					1												0,5		0,5
71	International Transports, Shipping and Insurances	VI	4		0,5						0,5				1	1							0,5		0,5
72	Responsible Tourism and Ecotourism	VI	4	1					1		1												0,5		0,5
73	Sustainable Investments	VI	4								0,5					1		1			0,5		0,5		0,5
74	Controlling	VI	4				1	0,5			1				0,5								0,5		0,5
75	Data Management and Artificial Intelligence Systems in Business	VI	4				1	1	0,5		0,5												0,5		0,5
76	Digital Marketing	VI	4					1			0,5				0,5		1						0,5		0,5
77	Tourism Planning Technique	VI	3		0,5						0,5				0,5	0,5							0,5		0,5
78	Strategies and Governance in Global Corporations	VI	4								0,5				0,5			0,5	0,5			1	0,5		0,5
79	Foreign Language for Business III.4	VI	3		0,5					0,5	0,5				0,5								0,5		0,5

