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Institute affiliation (the department, faculty and name of institute), Town, Country leadauthor@email.com

co-authorone@email.com

co-authortwo@email.com

co-authorthree@email.com

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Format your paper in MS Word, Arial 10pt throughout, using bold (for titles and headings only) and italics as appropriate. Do not use any formatted styles other than bullets where required for lists. We will apply all other styles when the paper is typeset. The paper should not exceed **4 pages**, including the abstract, figures and references, and references should be in the Harvard style (see below for further details - information on the Harvard referencing style can be found at: http://www.ex.ac.uk/dll/studyskills/harvard referencing.htm).

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Use normal capitalization within the text and do not use bold face for emphasis. Italics are acceptable. All headings should use initial capitals of all words of 4 or more letters only, excepting for use of Acronyms. Please DO NOT use of footnotes and endnotes. Footnotes and endnotes are not permitted and papers containing them will be returned.

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Sample table	purposes		
	Heading text	Heading text	
Subject text	Detail text	Detail text	
Subject text	Detail text	Detail text	
Subject text	Detail text	Detail text	

Sample table	purposes				
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With regards to English spelling and dialect, we prefer you to use British English, but Canadian, US etc. are acceptable provided they are used consistently. Hyphenation is preferred. To ensure suitability for an international audience, please pay attention to the following:

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6. Acknowledgements

If you wish to make acknowledgements in your paper, these should appear immediately before the references at the end of the paper.

References

References in the text of the paper should be in the Harvard style (further information on the Harvard referencing style can be found at: http://www.ex.ac.uk/dll/studyskills/harvard referencing.htm) as follows:

Focusing primarily on trade policy, tax policy, and regional policy, Baldwin et al. (2005) show how these models can be used to make sense of real-world situations.

In principle, multiple saddle paths may correspond to a given initial condition, thus creating what Matsuyama (1991) calls an indeterminacy of the equilibrium path.

The second concentration mechanism is the input-output linkages induced by consumption and supply of intermediate goods (Krugman and Venables, 1995; Venables, 1996). The economic geography model in Krugman (1991a) was ...

In explaining the increased divergence in the distribution of economic activity between countries and regions, Krugman (1991a, 1991b) and Romer (1986) relied on models based on increasing returns to scale in production.

In macrophages, Δ Vpx replication is not detectable and this defect has been shown to be present at post-entryand before/during the reverse transcription process (Fujita et al., 2008, 2010; Srivastava et al., 2008).

"financial planning is an important and essential activity in any organisation" (Nugus et al., 2003).

The *Guardian* reported that twenty-nine inmates were participating in the programme ("Serving tim", 1996: 21).

The semicolon can be used to separate two sections of a compound sentence that have a similar theme (Turabian, 1996: 56; Petelin and Durham, 1992:169).

The flora and fauna of Britain "has been transported to almost every corner of the globe since colonial times" (*Plants and Animals of Britain*, 1942: 8).

Eisenberg and Smith (in Bolton, 1986: 85) agree that "it is hard to assign general meaning to any isolated nonverbal sign".

You should list up to three authors. If there are more than three then you reference the lead author followed by et al. Do not use square brackets [] and do not fully capitalise names.

Secondary references would appear in the text as "Nugus (in Remenyi, 1999: 25) ..." and only the Remenyi work would be listed at the end of the paper. Further information on the Harvard referencing style can be found at: http://www.ex.ac.uk/dll/studyskills/harvard referencing.htm.

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